



Vision – Experience – Passion – Innovation





KENSTON Business GmbH is a company of **KENSTON** GROUP®.

KENSTON Business GmbH acts as investor, co-investor and partner for the worldwide financing of entrepreneurial sustainable investments. The focus is not only on the pure provision and procurement of capital. Rather, **KENSTON Business GmbH** also provides comprehensive accompanying consulting services for the partners and clients involved.

Promising and, as a result, successful investment options depend not only on the "idea" but also on target-oriented liquidity planning. Accordingly, structured financing measures are essential for successful implementation. Regardless of the specific investment, the aim is always to transfer the required financial resources to the target company — in its function as an investment option — in a way that makes legal and economic sense.

In order to be able to design the associated financing processes in a future-proof and existence-securing manner, **KENSTON Business GmbH** is breaking new ground. The "classic" company and start-up financing via banking institutions is considerably limited worldwide and partly at its end. Creative solutions for financing entrepreneurs are therefore essential and indispensable. Whether "equity financing", "venture capital measures, "flexible loan solutions" or other conceivable arrangements — there must be no prohibitions on thinking about long-term and sustainable company and project financing.

The following services are provided by **KENSTON Business GmbH** in this context, among others:

• in-depth due diligence or review of the target company's business model (investment option) from all angles as a basis for decision-making;

- external due diligence in cooperation with the legal and tax advisors of the client or target company;
- capture and description of all value chains;
- effective and sustainable financial planning;
- comprehensive support of the client or the target company from all legal perspectives with the involvement of the necessary consulting partners authorized by professional law;
- support and implementation of the structuring of concrete financing measures for the benefit of the client or target company;
- personnel support for all strategic implementation measures by management personnel from the KENSTON GROUP® or KENSTON Business GmbH.

As a member of **KENSTON** GROUP®, **KENSTON Business GmbH** draws on a high-quality national and international network of partners and experts to exclusively localize, advise, finance, and provide long-term support for investment projects with a comprehensive reputation.

The partner network of **KENSTON** GROUP® and **KENSTON Business GmbH** includes, among others:

- finance and insurance groups of all sizes;
- asset managers and family offices of all sizes;
- auditing firms;
- globally active venture capital companies;
- globally active private equity companies;
- globally active investors of any legal form;
- globally active institutional investors of all sizes and legal forms;
- globally active research institutes;
- globally active companies and corporations of all sizes.

The **CO-CEOs** of **KENSTON Business GmbH** are Mr. **Sebastian Uckermann** and Mr. **Patrick Drees**.



KENSTON Business GmbH is a company of **KENSTON** GROUP® (www.kenston.de).

Under the umbrella of **KENSTON** GROUP® operate interconnected companies, which act as independent solution partners for all aspects of company pension schemes. The focus in this context is the implementation of all possible outsourcing arrangements for direct pension obligations.

In addition, **KENSTON** GROUP® acts as an investor, co-investor and partner for financing of entrepreneurial sustainable investments. Such implementations are made globally and are central managed.

In addition, the range of services offered by the **KENSTON** GROUP® includes all relevant consulting and processing services that are additionally tangential to a company's operational provision and remuneration. These services include, among others:

- personnel and payroll accounting;
- retiree payroll.

In this orientation, the **KENSTON** GROUP®, as a national and international "competence center", also serves clients from the following groups of persons or areas:

 tax consultants and auditors (or corresponding companies);

- lawyers and legal advisors (or corresponding companies);
- management consultants and high-quality financial service providers (or corresponding companies).

The consulting, set-up, processing, and ongoing monitoring of occupational pension systems requires technical, legal, and organizational effort in high-quality consulting and thus ties up company resources. Through intelligent outsourcing, the **KENSTON** GROUP® enables comprehensive cost reduction while minimizing liability or simultaneously excluding liability for employers and the consultants involved. This results in innovation and uniqueness.

Within the framework of the **KENSTON** solutions, indispensable legal and pension advisory activities are outsourced to affiliated authorized service providers. In this context, **Kenston Services GmbH** and **Kenston Pension GmbH** take over the coordination and handling of all related legal and pension advisory activities and provide employers (and the associated employees) with an all-encompassing and legally secure bAV back office. **KENSTON Business GmbH** assumes corresponding coordination functions within the scope of the investor activities of the **KENSTON** GROUP®.

The shareholders and **CO-CEOs** of the **KENSTON** GROUP® are Mr. **Sebastian Uckermann** and Mr. **Patrick Drees**.





Investor, co-investor and partner for financing of entrepreneurial sustainable investments.



Vision

Corporate and start-up financing via banking institutions is restricted worldwide and in some cases no longer feasible. Creative solutions for entrepreneurial financing are therefore essential. We create these "new" ways by leaving the "old".



Passion

Many business ideas fail due to a lack of funding and support. This is where our passion comes in. Turning an idea into something great. Never to give up. Knowing no limits. To think big. To keep going - against all odds.



Deal Support

We are investor, co-investor and partner for global financing of entrepreneurial sustainable investments. The focus is not only on the provision of capital. We also provide comprehensive consulting services for our partners.



Experience

1500 transactions in 18 years with a volume of more than \leqslant 3 billion - we are the international partner for taking over pension obligations on "our own books". Our experience enables effective capital raising in the global market.



Innovation

"Equity financing", "venture capital measures", "flexible loan solutions" or further design options - we dispense with all thought prohibitions for long-term and sustainable company financing. Every idea of any size is worth pursuing.



Deal Flow

Structured financing is essential for successful investments. As part of each implementation, we ensure that the required funds are transferred to the target company - the investment - in a legally and economically sensible manner.

Executive Board





Sebastian Uckermann

CO-CEO / FOUNDER / CO-OWNER KENSTON GROUP®

Sebastian Uckermann is - together with the **KENSTON** GROUP® - investor, co-investor and partner for financing of entrepreneurial sustainable investments. Also, he is editor and author of a standard commentary on occupational pensions published by Beck-Verlag.



Patrick Drees

CO-CEO / CO-OWNER KENSTON GROUP®

Patrick Drees is - together with the **KENSTON** GROUP® - investor, co-investor and partner for financing of entrepreneurial sustainable investments. Furthermore he is author of a standard commentary on occupational pensions published by Beck-Verlag.



Hans Christensen

DIRECTOR INTERNATIONAL AFFAIRS

Hans Christensen leads the international business unit of the **KENSTON** GROUP®, which is represented by **KENSTON Business GmbH**. He has held a position building the Dubai entrepreneurial ecosystem for the Dubai Government investing.



Christiane Böhmer

DIRECTOR CORPORATE INVESTMENTS

Christiane Böhmer's activities focus on the selection and subsequent management of target companies as investment options for the **KENSTON Business GmbH**. She has more than 22 years of professional, leadership and implementation experience as CEO.



Marcus Schmidt

DIRECTOR COMMERCIAL AFFAIRS

Marcus Schmidt has more than 25 years of leadership experience in the development and support of international sales processes. His focus is on conceptual partner acquisition for the **KENSTON Business GmbH**.



